

LOC 50 AURORA FEED MILL STATEMENT OF OPERATIONS
Comparing Period 6 June Fiscal 2024 To Prior 2023

	C U R R E N T P E R I O D		Y E A R T O D A T E	
	Current Year	Prior Year	Current Year	Prior Year
SALES	106,113.32	152,525.48	775,903.64	836,719.68
COST OF SALES	68,511.56	113,479.20	563,548.39	644,280.39
GROSS MARGIN	37,601.76	39,046.28	212,355.25	192,439.29
EMPLOYEE EXPENSES				
SALARIES AND WAGES	11,118.68	19,892.03	81,856.66	79,823.91
CONTRACTED SERVICES	0.00	0.00	0.00	0.00
PAYROLL TAXES	841.90	1,552.46	6,453.91	6,468.00
PENSION EXPENSE	117.88	168.96	795.91	785.49
UNIFORMS/EDUCATION	0.00	0.00	0.00	0.00
EMP INSURANCE	2,054.56	2,451.29	15,244.23	15,344.10
TOTAL EMPLOYEE EXPENSES	14,133.02	24,064.74	104,350.71	102,421.50
OPERATING EXPENSES				
VEHICLE EXPENSE	495.07	1,270.36	6,377.78	10,869.24
REPAIRS	809.45	192.44	3,704.76	8,140.87
UTILITIES	1,163.82	420.41	4,009.11	4,534.02
TELEPHONE	311.08	304.23	1,860.83	1,968.97
ADVERTISING	10.50	10.50	63.00	63.00
MILEAGE/MEETINGS/MEALS	95.81	46.83	504.85	756.52
CASH OVER/SHORT	60.79	15.21	424.96	-65.15
INTEREST	0.00	0.00	1,328.65	0.00
BANK/CREDIT CARD FEES	2,801.84	2,423.23	9,500.45	10,514.71
OFFICE SUPPLIES	0.00	0.00	0.00	0.00
OPERATING SUPPLIES	177.14	159.23	3,582.05	3,523.11
INSURANCE/WC INS PKG	1,238.23	1,047.92	7,640.33	6,643.82
SUB/DUES/LIC/DONATIONS	100.00	100.00	130.00	125.00
DEPRECIATION	1,372.33	1,100.00	8,233.98	6,600.00
RENT & LEASES	0.00	0.00	0.00	0.00
BAD DEBT	200.00	200.00	1,200.00	1,200.00
AUDIT/LEGAL/DIR. FEES	0.00	-1,500.00	0.00	0.00
PROPERTY TAX	0.00	0.00	0.00	0.00
GAIN/LOSS FIXED ASSET	0.00	0.00	0.00	0.00
MISC/SAFETY/CLEARING/A	160.00	-110.18	1,431.25	1,189.97
TOTAL OPERATING EXPENSES	8,996.06	5,680.18	49,992.00	56,064.08
OTHER REVENUE				
FINANCE CHARGES	0.00	0.00	-133.35	0.00
VENDOR REBATES	0.00	0.00	0.00	0.00
OTHER REVENUE	0.00	0.00	0.00	0.00
TOTAL OTHER REVENUE	0.00	0.00	-133.35	0.00
NET OPERATING EXPENSES	23,129.08	29,744.92	154,476.06	158,485.58
ALLOCATION OF G/A	4,190.99	5,424.54	28,972.52	31,048.14
LOCAL NET SAVINGS	10,281.69	3,876.82	28,906.67	2,905.57
PATRONAGE REFUNDS	0.00	0.00	11,472.77	9,655.73
NON-QUAL PATRONAGE	0.00	0.00	0.00	0.00
NET SAVINGS	10,281.69	3,876.82	40,379.44	12,561.30

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W410 South Drive
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STATEMENT OF GROSS MARGINS AURORA FEED MILL
Comparing Period 6 June Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
FEED SALES												
Beginning Inventory	44,081.52	0.00	47,633.96	0.00	0.00	0.00	44,081.52	0.00	47,633.96	0.00	0.00	0.00
Purchases	41,636.37	0.00	53,762.96	0.00	0.00	0.00	239,224.74	0.00	315,567.65	0.00	0.00	0.00
Ending Inventory	43,604.57	0.00	55,013.87	0.00	0.00	0.00	87,686.09	0.00	102,647.83	0.00	0.00	0.00
Cost of Sales	42,113.32	0.00	46,383.05	0.00	0.00	0.00	243,524.00	0.00	305,318.19	0.00	0.00	0.00
Sales	57,152.43	0.00	64,059.67	0.00	0.00	0.00	330,316.81	0.00	390,992.04	0.00	0.00	0.00
Feed Gross Margin	15,039.11	26.31	17,676.62	27.59	0.00	27.59	86,792.81	26.27	85,673.85	21.91	0.00	0.00
GRAIN SALES												
Beginning Inventory	5,994.17	0.00	8,193.69	0.00	0.00	0.00	5,994.17	0.00	8,193.69	0.00	0.00	0.00
Purchases	3,993.45	0.00	9,299.76	0.00	0.00	0.00	58,023.38	0.00	107,013.01	0.00	0.00	0.00
Ending Inventory	4,263.38	0.00	8,797.32	0.00	0.00	0.00	10,257.55	0.00	16,991.01	0.00	0.00	0.00
Cost of Sales	5,724.24	0.00	8,696.13	0.00	0.00	0.00	62,989.18	0.00	103,888.42	0.00	0.00	0.00
Sales	9,371.17	0.00	12,074.56	0.00	0.00	0.00	99,043.61	0.00	139,025.77	0.00	0.00	0.00
Grain Gross Margin	3,646.93	38.91	3,378.43	27.97	0.00	27.97	36,054.43	36.40	35,137.35	25.27	0.00	0.00
HARDWARE SALES												
Beginning Inventory	74,727.28	0.00	78,354.69	0.00	0.00	0.00	74,727.28	0.00	78,354.69	0.00	0.00	0.00
Purchases	10,864.25	0.00	10,258.78	0.00	0.00	0.00	46,145.90	0.00	48,626.29	0.00	0.00	0.00
Ending Inventory	87,084.77	0.00	80,131.85	0.00	0.00	0.00	161,812.05	0.00	158,486.54	0.00	0.00	0.00
Cost of Sales	-1,493.24	0.00	8,481.62	0.00	0.00	0.00	30,326.60	0.00	37,720.68	0.00	0.00	0.00
Sales	11,084.61	0.00	11,160.02	0.00	0.00	0.00	52,952.82	0.00	49,632.46	0.00	0.00	0.00
Hardware Gross Margin	12,577.85	113.47	2,678.40	23.99	0.00	23.99	22,626.22	42.72	11,911.78	23.99	0.00	0.00
L.P. GAS SALES												
Beginning Inventory	482.69	0.00	645.41	0.00	0.00	0.00	482.69	0.00	645.41	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	2,428.63	0.00	3,461.16	0.00	0.00	0.00
Ending Inventory	183.14	0.00	250.13	0.00	0.00	0.00	665.83	0.00	895.54	0.00	0.00	0.00
Cost of Sales	299.55	0.00	395.28	0.00	0.00	0.00	2,531.95	0.00	3,624.37	0.00	0.00	0.00
Sales	1,436.91	0.00	1,268.04	0.00	0.00	0.00	9,228.90	0.00	9,817.35	0.00	0.00	0.00
L. P. Gross Margin	1,137.36	79.15	872.76	68.82	0.00	68.82	6,696.95	72.56	6,192.98	63.08	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
LUBE SALES												
Beginning Inventory	238.49	0.00	70.00	0.00	0.00	0.00	238.49	0.00	70.00	0.00	0.00	0.00
Purchases	0.00	0.00	1,058.35	0.00	0.00	0.00	1,151.09	0.00	1,143.30	0.00	0.00	0.00
Ending Inventory	188.79	0.00	88.20	0.00	0.00	0.00	427.28	0.00	158.20	0.00	0.00	0.00
Cost of Sales	49.70	0.00	1,040.15	0.00	0.00	0.00	1,084.80	0.00	1,317.00	0.00	0.00	0.00
Sales	69.00	0.00	1,197.50	0.00	0.00	0.00	1,331.25	0.00	1,534.50	0.00	0.00	0.00
Lube Gross Margin	19.30	27.97	157.35	13.13	0.00	13.13	246.45	18.51	217.50	14.17	0.00	0.00
FERTILIZER SALES												
Beginning Inventory	15,389.03	0.00	12,833.94	0.00	0.00	0.00	15,389.03	0.00	12,833.94	0.00	0.00	0.00
Purchases	4,681.81	0.00	20,529.51	0.00	0.00	0.00	138,071.92	0.00	114,403.37	0.00	0.00	0.00
Ending Inventory	12,083.94	0.00	10,461.00	0.00	0.00	0.00	27,472.97	0.00	23,294.94	0.00	0.00	0.00
Cost of Sales	7,986.90	0.00	22,902.45	0.00	0.00	0.00	128,776.27	0.00	108,355.93	0.00	0.00	0.00
Sales	9,142.75	0.00	26,667.95	0.00	0.00	0.00	154,118.88	0.00	125,380.53	0.00	0.00	0.00
Fertilizer Gross Margin	1,155.85	12.64	3,765.50	14.11	0.00	14.11	25,342.61	16.44	17,024.60	13.57	0.00	0.00
SEED SALES												
Beginning Inventory	83,782.13	0.00	67,869.30	0.00	0.00	0.00	83,782.13	0.00	67,869.30	0.00	0.00	0.00
Purchases	151.81	0.00	14,883.01	0.00	0.00	0.00	138,898.61	0.00	108,409.20	0.00	0.00	0.00
Ending Inventory	70,377.17	0.00	61,994.11	0.00	0.00	0.00	154,159.30	0.00	129,863.41	0.00	0.00	0.00
Cost of Sales	13,556.77	0.00	20,758.20	0.00	0.00	0.00	91,185.98	0.00	75,822.76	0.00	0.00	0.00
Sales	16,070.45	0.00	28,478.24	0.00	0.00	0.00	116,095.37	0.00	102,193.03	0.00	0.00	0.00
Seed Gross Margin	2,513.68	15.64	7,720.04	27.10	0.00	27.10	24,909.39	21.45	26,370.27	25.80	0.00	0.00
CHEMICAL SALES												
Beginning Inventory	10,358.64	0.00	17,773.54	0.00	0.00	0.00	10,358.64	0.00	17,773.54	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	3,109.59	0.00	10,585.02	0.00	0.00	0.00
Ending Inventory	10,084.32	0.00	12,951.22	0.00	0.00	0.00	20,442.96	0.00	30,724.76	0.00	0.00	0.00
Cost of Sales	274.32	0.00	4,822.32	0.00	0.00	0.00	3,129.61	0.00	8,138.04	0.00	0.00	0.00
Sales	387.50	0.00	6,067.50	0.00	0.00	0.00	4,120.50	0.00	9,500.00	0.00	0.00	0.00
Chemical Gross Margin	113.18	29.20	1,245.18	20.52	0.00	20.52	990.89	24.04	1,361.96	14.33	0.00	0.00
MILL SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	95.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	95.00	0.00	0.00	0.00
Sales	418.50	0.00	362.00	0.00	0.00	0.00	1,798.50	0.00	2,089.00	0.00	0.00	0.00
Mill Service Gross Margin	418.50	100.00	362.00	100.00	0.00	100.00	1,798.50	100.00	1,994.00	95.45	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
SPREADER RENTAL												
Sales	40.00	0.00	190.00	0.00	0.00	0.00	1,360.00	0.00	1,110.00	0.00	0.00	0.00
Spreader Rental Gross Margin	40.00	100.00	190.00	100.00	0.00	100.00	1,360.00	100.00	1,110.00	100.00	0.00	0.00
HAULING SALES												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	940.00	0.00	1,000.00	0.00	0.00	0.00	5,537.00	0.00	5,445.00	0.00	0.00	0.00
Hauling Gross Margin	940.00	100.00	1,000.00	100.00	0.00	100.00	5,537.00	100.00	5,445.00	100.00	0.00	0.00
Total Beginning Inventory	235,053.95	0.00	233,374.53	0.00	0.00	0.00	235,053.95	0.00	233,374.53	0.00	0.00	0.00
Total Purchases	61,327.69	0.00	109,792.37	0.00	0.00	0.00	627,053.86	0.00	709,304.00	0.00	0.00	0.00
Total Ending Inventory	227,870.08	0.00	229,687.70	0.00	0.00	0.00	462,924.03	0.00	463,062.23	0.00	0.00	0.00
Total Cost of Sales	68,511.56	0.00	113,479.20	0.00	0.00	0.00	563,548.39	0.00	644,280.39	0.00	0.00	0.00
Total Sales	106,113.32	0.00	152,525.48	0.00	0.00	0.00	775,903.64	0.00	836,719.68	0.00	0.00	0.00
Total Gross Margin	37,601.76	35.43	39,046.28	25.59	0.00	25.59	212,355.25	27.36	192,439.29	22.99	0.00	0.00